

## Upcoming Tribe Talks

- Succession Planning
- Buying a Book of Business
- Managing Projects & Teams
- Taming Your Tigers

## Past Tribe Talks

- Hiring & Training Rockstar Staff w/Cooper
- Marketing Entrepreneur Aligned w/Tiffany
- Q2 Quarterly Planning Session w/Stephanie

## Upcoming Calls

- 06.07 Coach Cohort Calls
- 06.14 Success Sprint Kick-Off Coaching Call
- 06.21 Lifestyle Office Hours

LIMITLESS  
*The Good Vibes Tribe*

FOR TODAY'S  
QUESTIONS  
[slido.com](https://www.slido.com), [#lifestyle](https://twitter.com/lifestyle)

LIMITLESS

# Limitless Coaching Call

MAY 24, 2021

## NEXT BEST STEPS



TODAY'S  
COACHES



STEPHANIE



ADAM CMEJLA



CLARITY & ACCOUNTABILITY



Science of Success



Your Vision for Success



My Model Practice



Power of Productivity



Action & Accountability



COMMUNICATING YOUR VALUE



Nailing Your Niche



Telling Your Story



Finding Your Fee Model



DELIVERING MASSIVE VALUE



One-Page Plan



Goals-Based Client Review



Amazing First Meeting



5-Star Service System



Client Meeting Surges



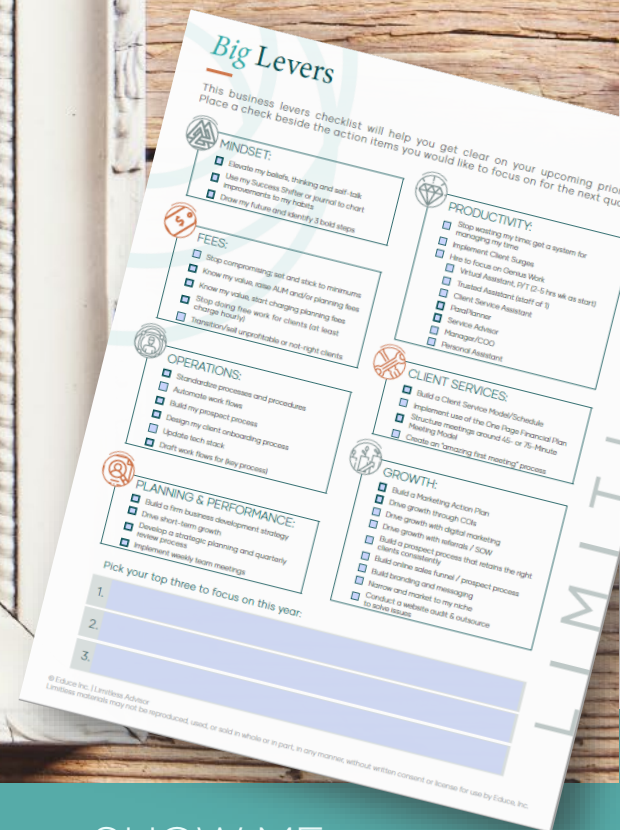
Model Meetings



"Say Yes, No Stress" Prospect Process



1. Where are your biggest gaps?
2. What priorities will have the biggest impact in the near-term?
3. What's the next best step?
4. Can you schedule time for it?



IMPORTANT VS. URGENT

PROJECT VS. TASK

SHOW ME  
YOUR BUDGET

# DELIVERING MASSIVE VALUE BREAKOUTS

#1



"Say Yes,  
No Stress"  
Prospect  
Process



Amazing First  
Meeting



One-Page  
Plan

#2



5-Star Service  
System

#3



Client Meeting  
Surges

#4



Model  
Meetings



Goals-Based  
Client Review

SHARE 1 "I HAVE" (WIN) AND 1 "I WILL" (BIG OR SMALL) FOR EACH LESSON

Pick one of the 4 above topics and click "Join Room" to enter your breakout session.

MAX 6 PER ROOM (4 rooms on each topic)

Each person share 1 "I have \_\_\_\_" and 1 "I will \_\_\_\_" (3 minutes)

Post to Accountability Room on Tribe for Coaching Accountability

**I HAVE...**

*started asking what has their attention.*

**I WILL...**

*re-design my first meeting agenda by July retreat*

# Personal LAUNCH PLAN

Get Clear, Get Focused, Get to Work

HOT  
SEAT

What is Your Next Best Step?

Success Shifter

ON PURPOSE PROJECT PLANNING

PROJECT IDEA CLARITY

PROJECT FOCUS

OUTCOME

What is the outcome you want to achieve?

How does this project make a difference?

What's possible with success?

What's the cost of inaction/compromise?

START: \_\_\_\_\_ END: \_\_\_\_\_

BUDGET: \_\_\_\_\_

KEY MILESTONES:

SKILLS/RESOURCES/NEEDS:

TOP 3 OBJECTIVES:

MOTIVATION/REWARDS:

SUCCESS METRICS:

PROJECT OWNER: \_\_\_\_\_ DATE: \_\_\_\_\_

MY 2021 LAUNCH PLAN

MY BIG WHY

SUCCESS METRICS

	YEAR END	Q1	Q2
ALM			
Revenue			
Average EPC			
Average ALM bps			
EBOC			
# Days Off			
Avg Work hrs/Wk			
Return on Time			
# Clients			
# Ideal Clients			
# Prospects in Pipeline			

NICHE

PROFESSIONAL PRIMARY GOAL

KEY OBJECTIVES

QUARTER

1.

2.

3.

PROFESSIONAL PRIMARY GOAL

KEY OBJECTIVES

QUARTER

1.

2.

3.

Accountability Room

Posts 7 Members 39

Your Place to Go for Accountability

Stephanie Bogan Admin LIMITLESS 2 months ago

This Tribe Talk room is your go-to place for questions and conversations about accountability, and to request accountability support for important projects or tasks.

Like Comment 0 comments

Accountability Actions From Retreat

Mike Metzger LAUNCH 3 days ago

Solo Practitioner | CFP® | Outdoor Enthusiast

Okay, here it goes: My move the needle actions and due dates

\* Have my marketing team finish all website email workflows and landing pages with forms DUE: 5/30

\* Illustrate my client journey map with the marketing funnel steps involved at each step DUE: 5/30

See more

How Will You Hold Yourself Accountable?  
Post to Accountability Room on Tribe!



LIMITLESS Q&A